# A win for you, the farmers and your customers

# OLLDEOUD FOR Source sou

# **Solid Food's Process – Vertical integration**

### From field to fork



### Our Farmers

- 500 quinoa farmers, in Ayacucho only
- Technical assistance: sowing, production, bio certification, ...
- Social impact



# Our Factory

- Team: 25 blue & white colours
- High-scores in quality audits (BRC & IFS)
- Food security



### PACKING & LOGISTICS

- Bulk to Europe (zero CO2-emission!)
- Warehouse in Port of <u>Antwerp</u>, Belgium
- European co-packers for retail



# Sales & Marketing

- Strong shareholders
- European sales & customer service team
- Client references

**100% TRACEABILITY** 

# What makes 'Solid Food' unique?

Thanks to our vertical integration, we can guarantee 100% traceability

Our quinoa from Ayacucho is known for its delicious **taste** and high **yield** in industry processes.

# Quality Quinoa



We know exactly when, where and who(\*) produced your quinoa.

\*Our quinoa *always and only* comes from the producers we assist in Ayacucho, Peru!

100% Traceability We spend 25% of our profits to our social projects, offering the farmer families **opportunities** to improve their living conditions.

Social Impact



# **Our products**

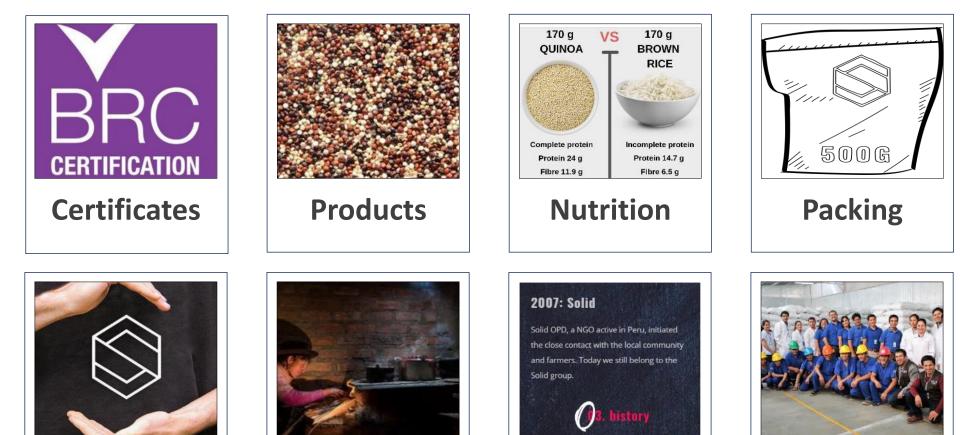
### (see product list for all details)

	Туре		Variety	
	Bulk	Retail (private label)	Organic	Conventional
Quinoa <b>grains</b> (white, red, black, tricolor)	٠	٠	۰	٠
Quinoa <b>flakes</b>	•	0	۰	0
Quinoa <b>flour</b>	٠	0	0	•
Quinoa Ready-to-Eat mixes	-	•	•	٠
Quinoa <b>dry mixes</b> (e.g. with bulgur)	-	٠	٠	Ο
<b>Other</b> quinoa products (e.g. veggie burgers)	-	-	0	•

• = standard on offer;  $\circ$  = on special request; - = under development

# More info on www.solidfood.global

### (Click on image)



History

Team

Clients

Sustainable